Martin **Prosperity** Institute

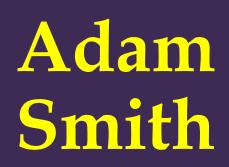
Democratic Capitalism: **Rethinking Our Obsession with Efficiency**

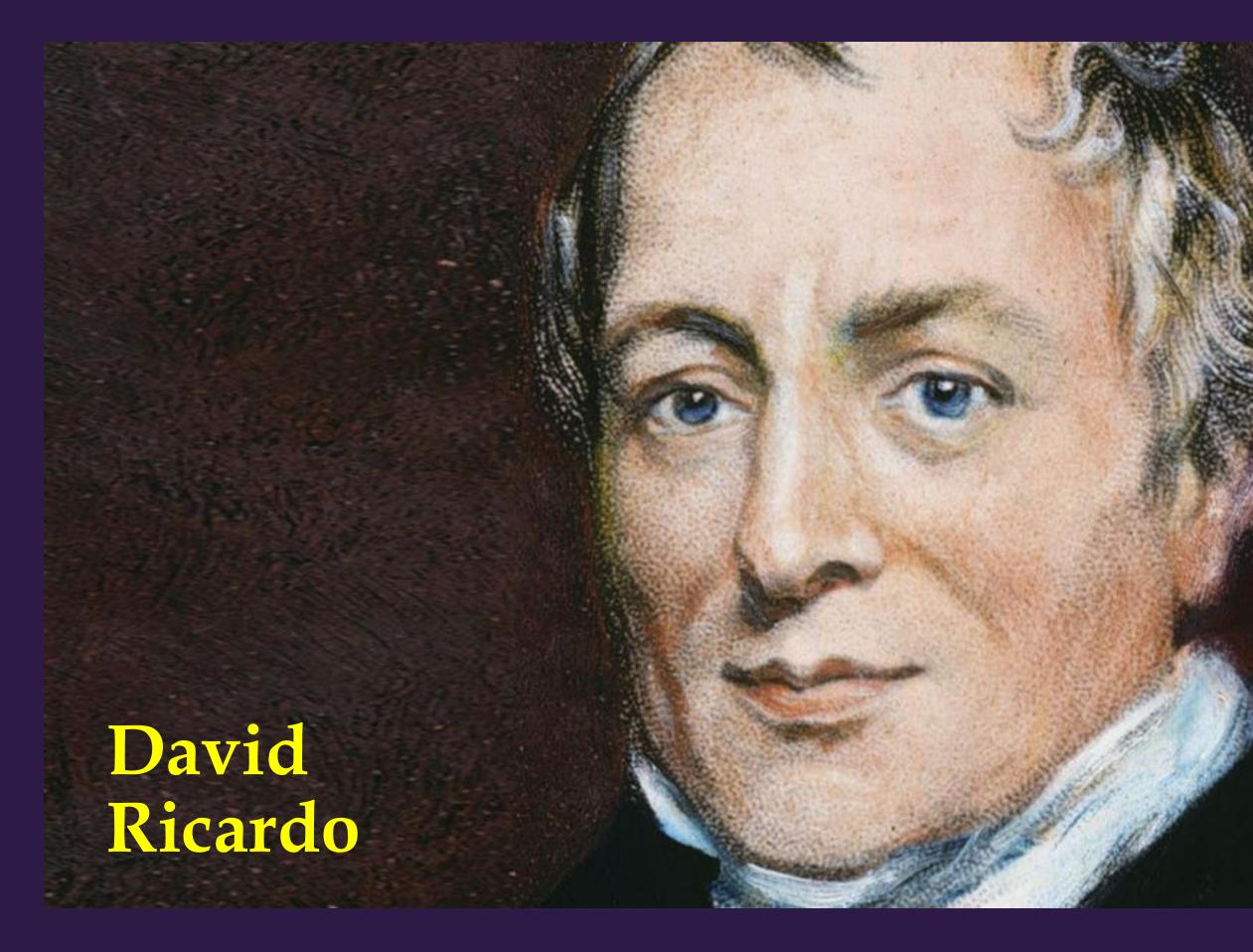
26th CEEMAN Annual Conference Prague, Czech Republic

Roger L. Martin September 20, 2018







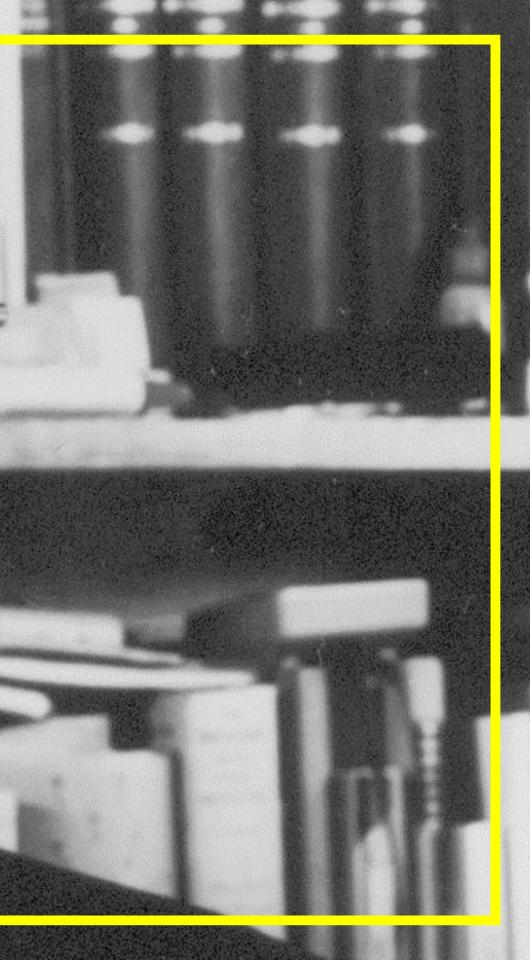


Source: MoneyWeek

Frederick Winslow Taylor

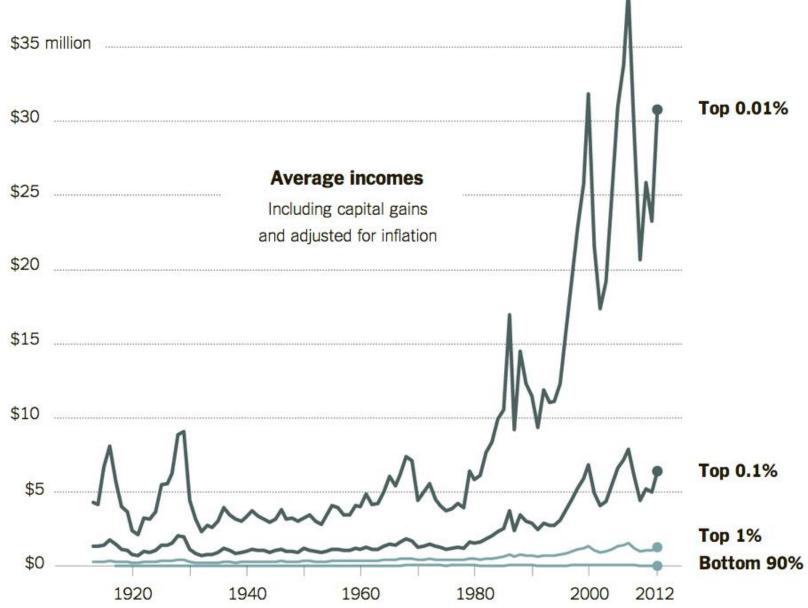
Source: ExplorePAhistory.com

W Edwards Deming



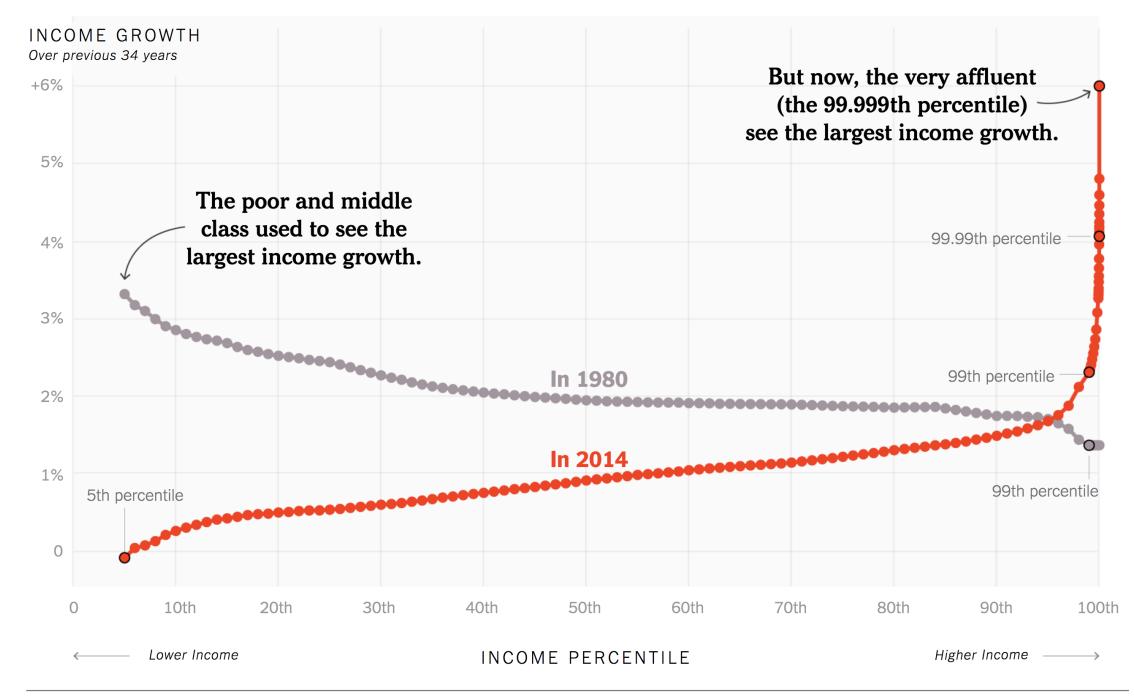
Average Income by Percentile

1920–2012



Source: The World Top Incomes Database By: Alicia Parlapiano

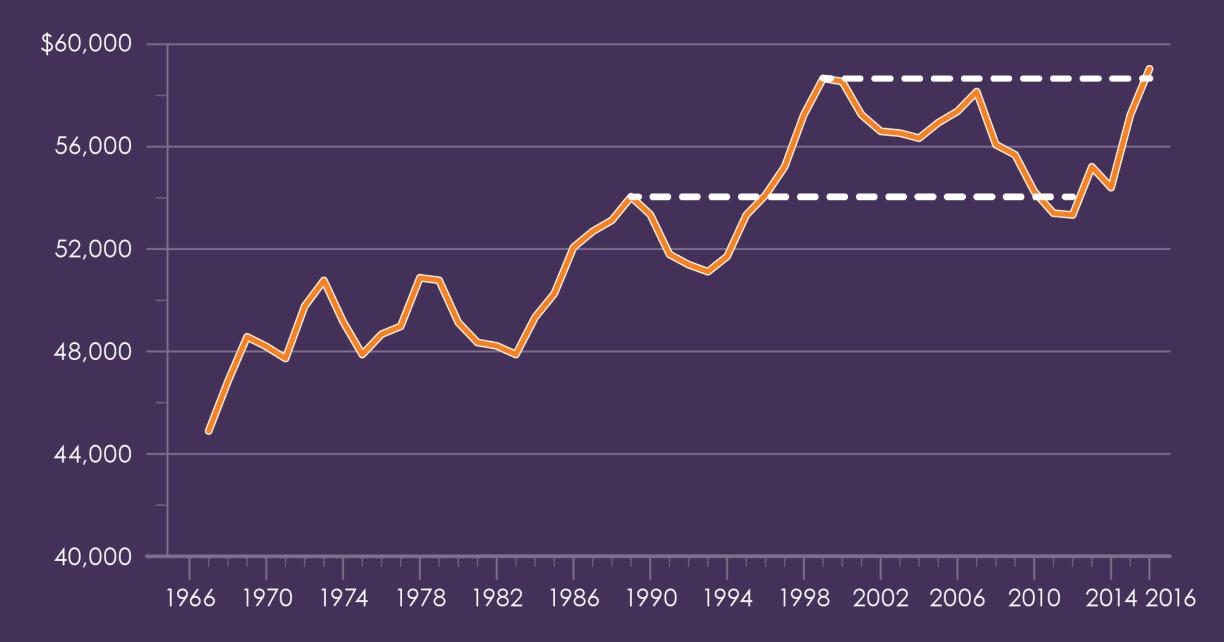
6



Note: Inflation-adjusted annual average growth using income after taxes, transfers and non-cash benefits.

US Real Median Household Income

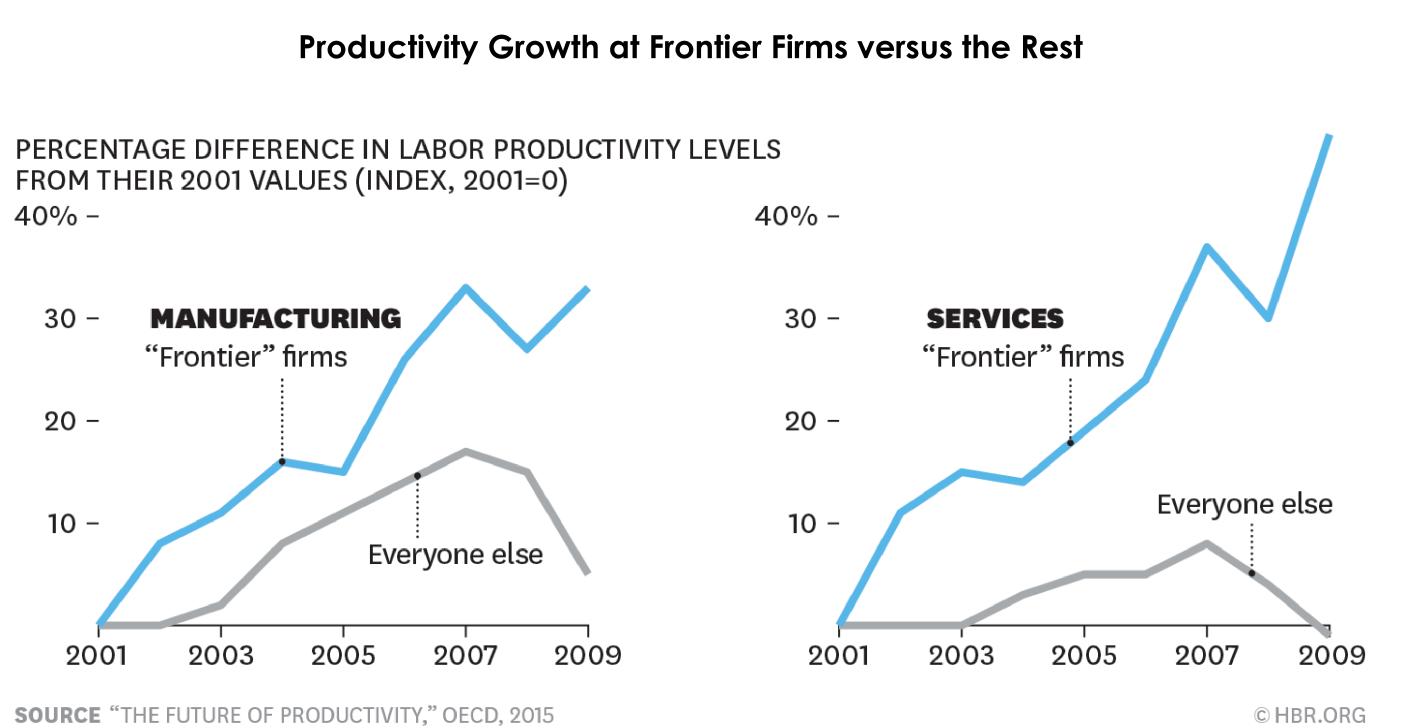
Adjusted — 2016 Dollars



Share of Total Income of All Publicly Traded US Corporations

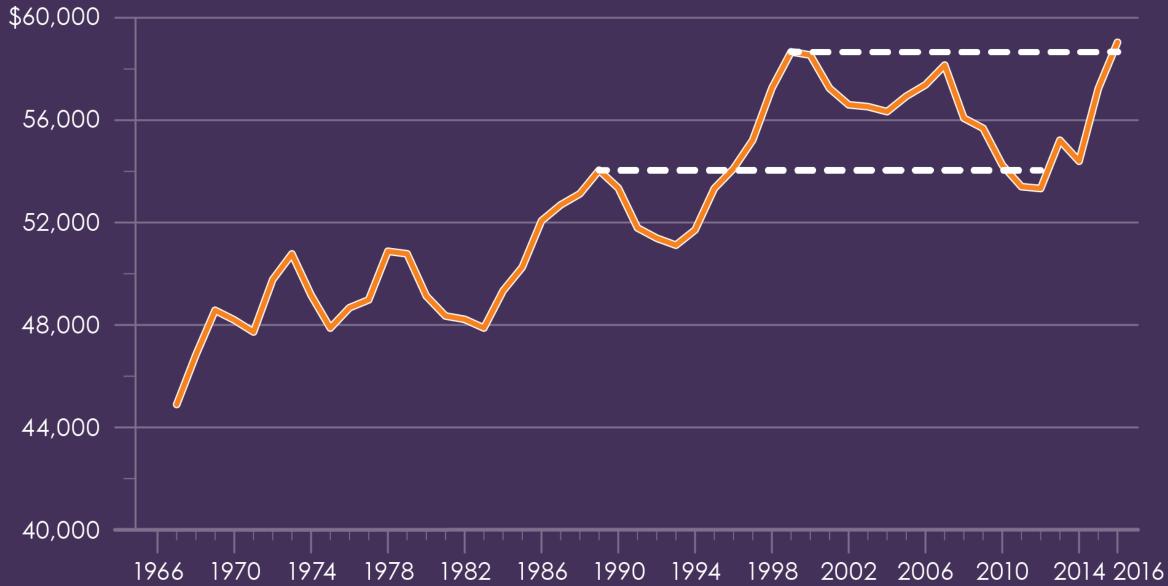


Source: Sonia Marciano, "Changing Landscape," [Presentation]. (Fall 2017)



US Real Median Household Income

Adjusted — 2016 Dollars





Source: BayStreetEx.com

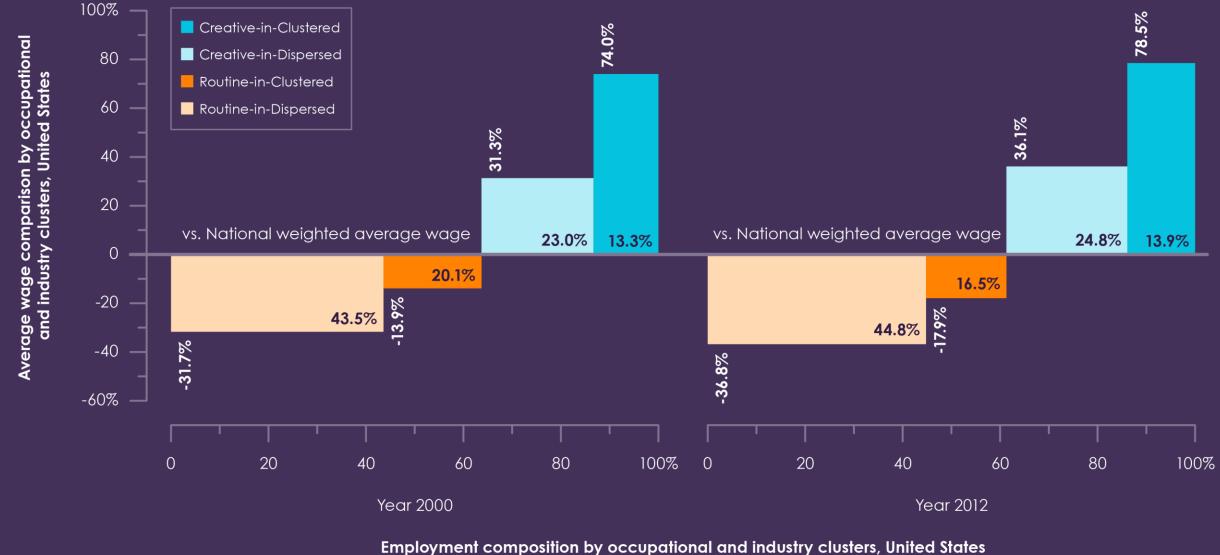
Compensation for Job Types in the Modern Economy



Employment composition by occupational and industry clusters, United States, 2012

Note: For U.S. employed wage earners.

The Changing Compensation for Jobs in the Modern Economy



Source: Roger Martin, Richard Florida, Melissa Pogue & Charlotta Mellander

Note: For U.S. employed wage earners.



Q Search



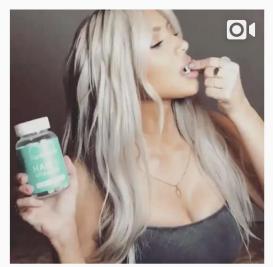
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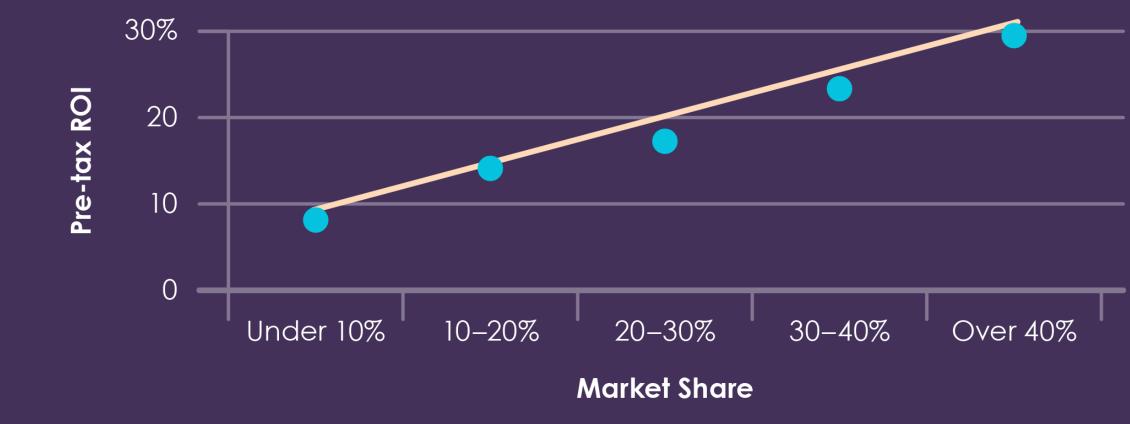




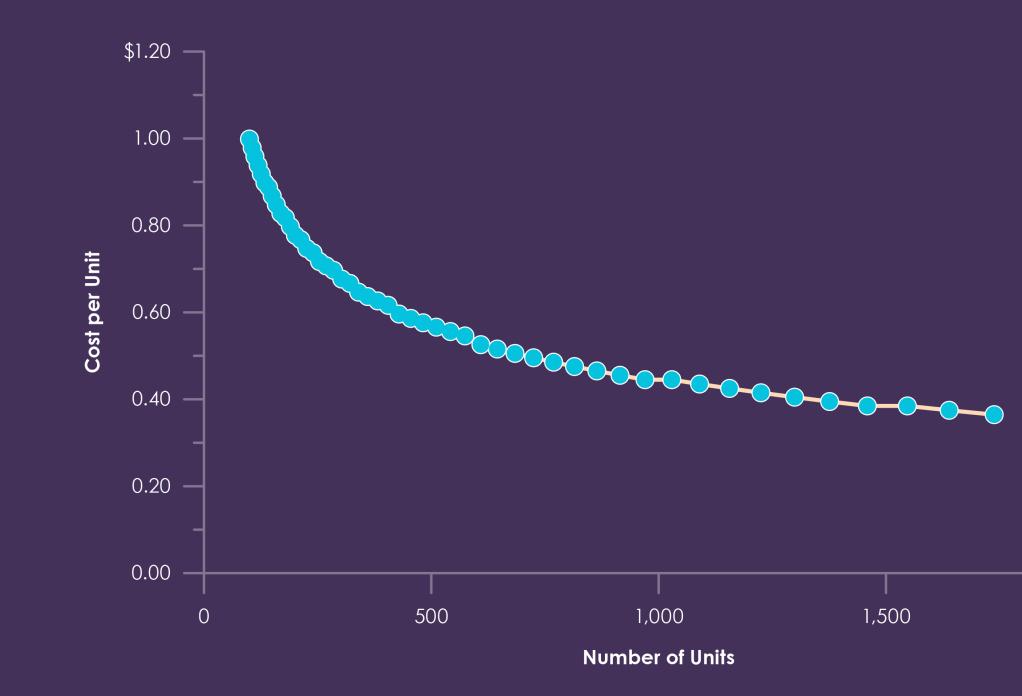




Profit Impact of Market Strategies (PIMS) – Importance of Market Share

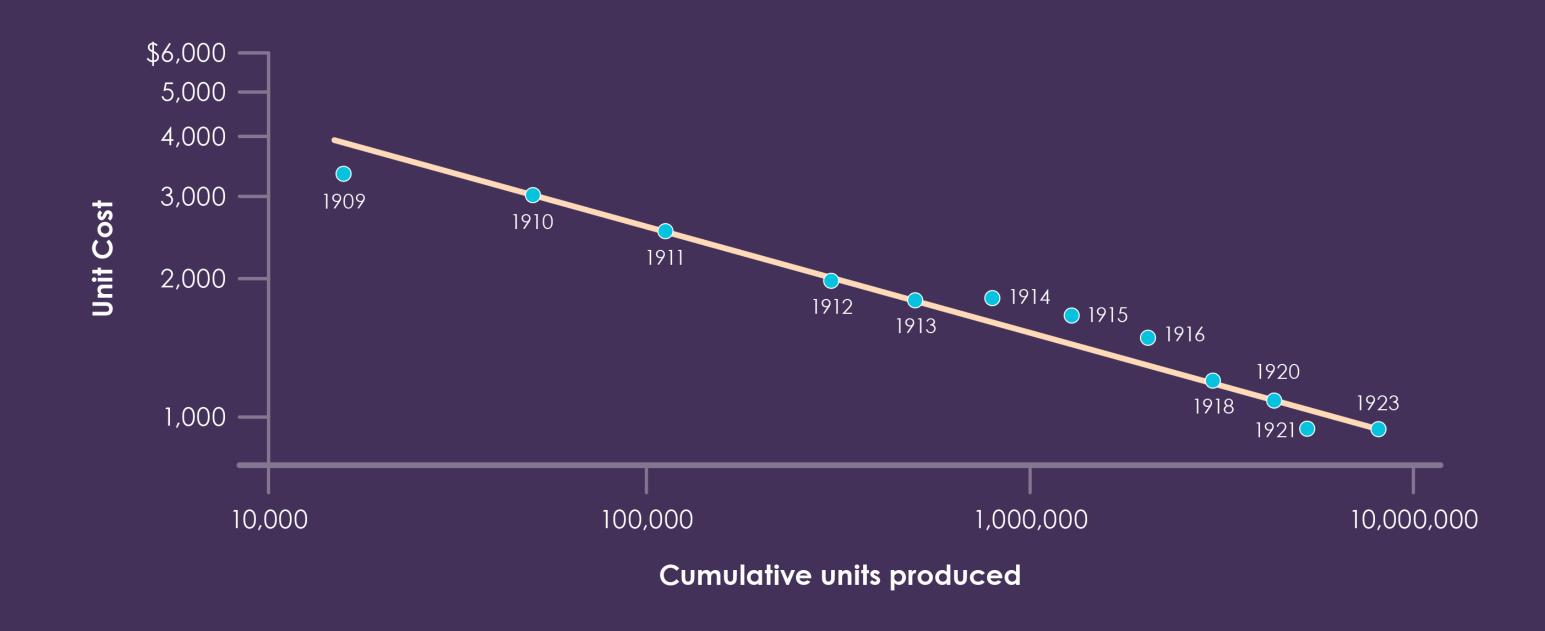


BCG Experience Curve – the value of cumulative experience

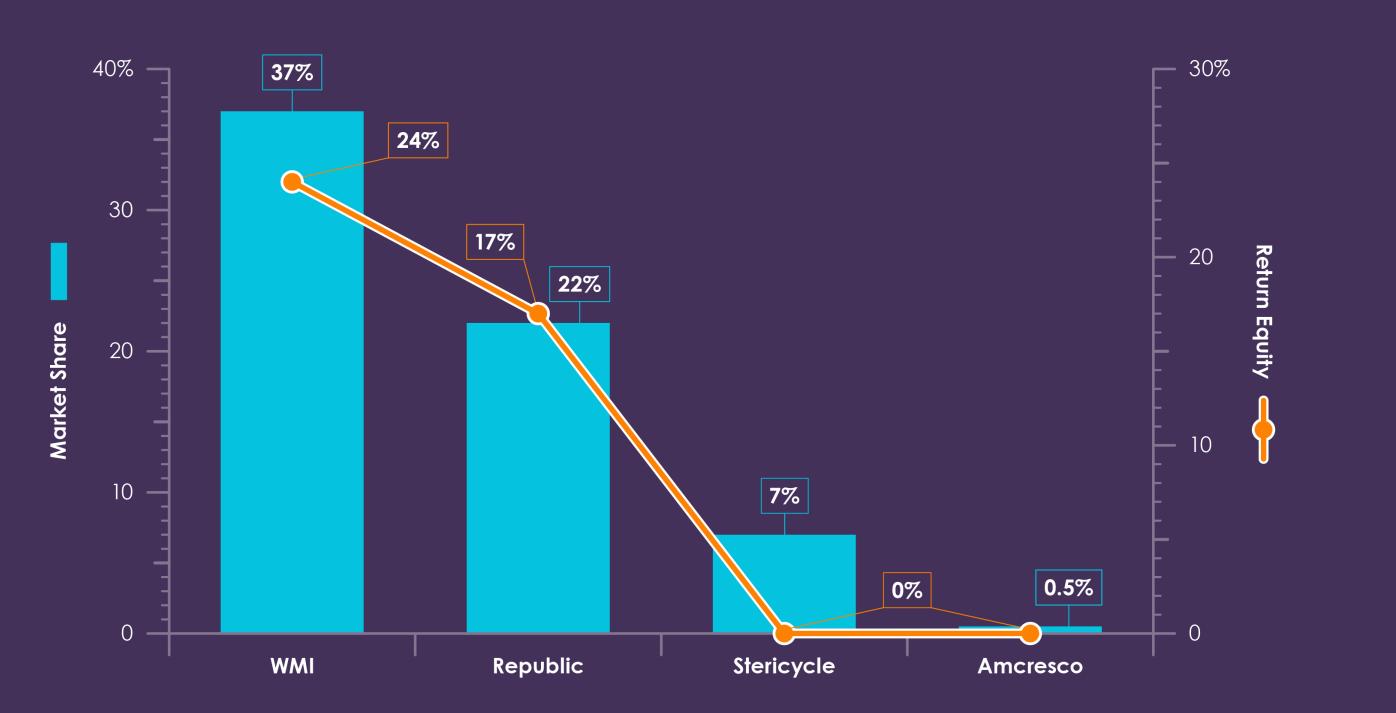




Experience Curve for Ford Model T

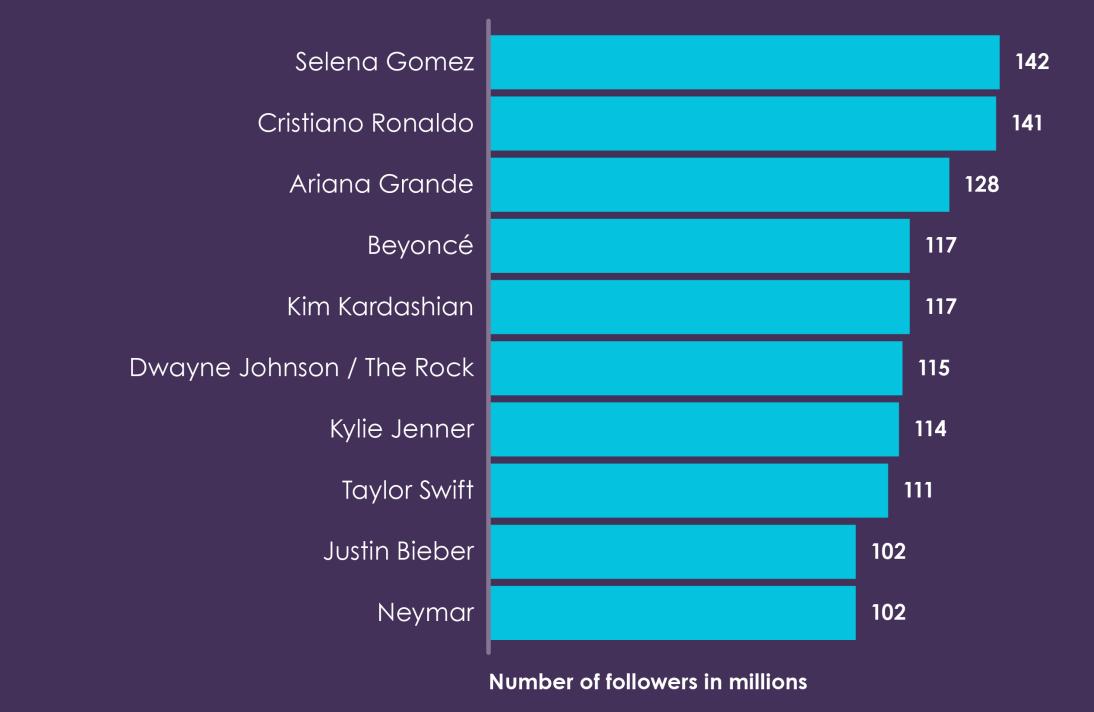


The US Waste Management Industry



Source: Market Share – https://csimarket.com/stocks/competitionSEG2.php?code=WM; Return Equity – Yahoo Finance

Most Instagram Followers as of September 2018



Source: Wikipedia, https://en.wikipedia.org/wiki/List_of_most-followed_Instagram_accounts







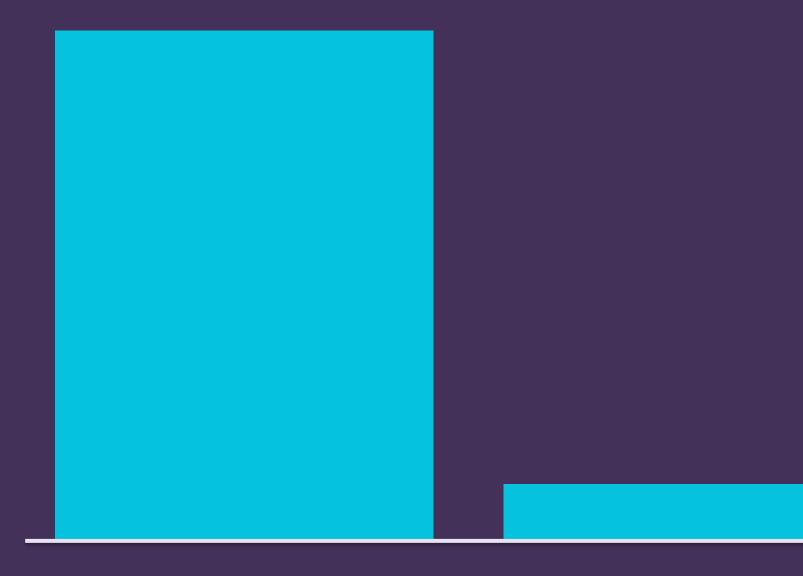




Source: CBC News, August 23, 2017



From...



Efficiency

Resilience

То...

Efficiency

Resilience

Balance



Pressure

Friction

Balance

Connectedness



Separation

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