

## **Program Management Seminar 2024**

## Wednesday, 10 April

| 08:30 - 09:00 | Registration and coffee   |
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| 09:00 - 10:45 | <b>Welcome by Danica Purg,</b> President of CEEMAN and IEDC-Bled School of Management   |
|               | Introduction to the Program Drikus Kriek, Program Manager Sabina Mešić  |
|               | <b>Excellent Program Manager's Qualities: Sharing Experiences</b> (Ice breaker) Drikus Kriek  |
| 10:45 - 11:15 | Coffee break  |
| 11:15 - 12:15 | Creating an Impactful Learning Environment: Drivers and Inhibitors for Program Management. The Program Managers' Skill Set.  Drikus Kriek           |
| 12:15 - 13:30 | Lunch   |
| 13:30 - 15:00 | Moments of Truth in Delivering Customer Service for a Diversity of Programs<br>Nenad Filipović, Drikus Kriek  |
| 15:00 - 15:30 | Coffee break  |
| 15:30 – 17:00 | Design thinking Workshop on Moments of Truth over the Customer Experience Cycle Engagement and empathy by the program manager Lead: Nenad Filipović |

## Thursday, 11 April

| 09:00 – 10:30 | Marketing and Communications Towards Candidates, Students and Alumni: Building International Reputation and Engagement Frameworks, exchange of experience and discussion Andrew Crisp |
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| 10:30 – 11:00 | Coffee break  |
| 11:00 - 12:30 | Marketing and Sales for Programs  |
|               | Exchange of experiences on best (social) marketing and sales practices by participants' schools   |

|               | Lead: Andrew Crisp  |
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| 12:30 - 13:15 | Pizza at IEDC   |
| 13:15 – 14:45 | Working Together as a Team with Program Director, Faculty, and Staff<br>Lecture and workshop introduction<br>Drikus Kriek |
| 14:45 - 15:15 | Coffee break  |
| 15:15 – 16:45 | Online and offline program delivery Best practices from IMD Lausanne Seán Meehan  |
| 16:50 – 18:20 | Trip to Bled Island   |

19:30

Dinner

## Friday, 12 April

| 09:00 – 10:00 | <b>Ethical Responsibilities of a Program Manager</b> Danica Purg                   |
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| 10:00 - 10:30 | Coffee break   |
| 10:30 – 11:30 | When the Pressure Is on You: Time Management and Handling Priorities  Danica Purg  |
| 11:30 – 13:00 | From Theory to Practice Remaining issues, experiences and conclusions Drikus Kriek |
| 13:00 – 14:00 | Lunch  |
| 14:00 - 14:45 | Presentation of Certificates   |